

Prairie Partners

# OUTLOOK

Spring 2013





**Fig. II**  
Greater yield and higher oil content for higher premium potential

**Fig. I**  
A portfolio of hybrids for more opportunities in more markets

**Fig. III**  
An industry-leading breeding program offers advanced genetics

## The science behind higher oil content.

With the most cutting-edge sunflower-breeding program in the country, our sunflowers are engineered to deliver greater yield and higher oil content. That can help you get more profits from your contracts.

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# CONTENTS

## SUNPRAIRIE GRAIN

**Sharing the Success** 6  
by Brad Haugeberg  
General Manager

**Grain Marketing... At Your Fingertips** 9  
by Kayla Burkhardt  
Broker/Procurement

**Planting a New Generation** 12  
by Dan Sem  
Seed Sales Manager

**Building Up North to Serve You Better** 22  
by Joe Kremer  
Agronomy Division Manager

## DAKOTA AGRONOMY

**Continually Improving to Keep Your Operation Running Smoothly** 4  
by Terry Herzig  
General Manager

**Another Planting Season is Here** 8  
by Steve Erdman  
Custom Application Manager

**Awareness of Resistance** 11  
by Tim Stanislawski  
Sales Manager

**New Products that Bring You Value** 20  
by Eric Folstad  
Plant Manager - Glenburn

## ENERBASE

**Convenience Stores Gearing Up For Spring** 10  
by Randy Schmidt  
C-Store Operations

**Message From Your CEO & General Manager** 16  
by Tony Bernhardt  
CEO/General Manager

**Enerbase News** 17  
by Marlein Aaseth  
Parts Manager  
by Kathy Gonzalez  
Tractor Shop Service Manager

**Growing to Accomodate Changing Times** 24  
by Darrell Scheresky  
Enerbase Agronomy in Washburn

## ITEMS OF INTEREST

**A Road Less Traveled: A Lifetime to Build a Moment to Tear Apart** 15  
by North Dakota Department of Transportation

**Tasty Recipes** 18

**Crossword Puzzle** 19

**Crossword Answers** 25

## ADVERTISERS

**Mycogen®** 2

**North Dakota Department of Transportation** 14

**Dow AgroSciences** 19

**Monsanto** 21

**Bremer Insurance** 25

**InterLock® by WinField** 25

**Farm Credit Services** 26

**CROPLAN®** 27

**Syngenta Cereals** 28



# CONTINUALLY IMPROVING

To Keep Your Operation Running Smoothly

**G**reetings! It was a busy winter at Dakota Agronomy, and now we are gearing up for the spring planting season fast approaching. The rumor of the last few months regarding the logistics of getting fertilizer product to our plants on schedule is a nation-wide concern. These problems stem from low river levels prohibiting on-time delivery of barges, as well as low inventories of our suppliers. Your DAP staff has taken the necessary steps to ensure that our producers see minimal impacts as we move through a very busy spring. We continue to look for ways to improve our services, as well as continually looking toward the future to stay ahead of the changing times that the agriculture industry is presenting us.

“The updates to the fertilizer plant in this area are running a little behind, but we intend to be in full operation for our fall fertilizer season.” //

The variable rate services that we offer have been catching on quickly with our producers. I encourage you to talk to one of our knowledgeable staff members to show you how this can benefit your farming operation.

Another area that is gaining a lot of attention is the increase in corn and bean acres. I believe we will continue to see growth in acres, as long as the commodity prices remain high and Mother Nature treats us well. This will surely bring changes to DAP as we look at different forms of fertilizer (i.e., liquid), crop protection products and structural changes to accommodate these crop types. This all takes time and capital to get accomplished, but as we see the acre shifts happen, these will be valuable additions to better serve you.

Our Northern trade territory is currently seeing some changes. Glenburn customers will be served with a new Ag. Chem. floater. The updates to the fertilizer plant in this area are running a little behind, but we intend to be

in full operation for our fall fertilizer season. This addition will be a great asset to our producers in many ways, including quicker load times and a larger capacity for needed product. Along with the Glenburn area, Ryder’s ammonia site is seeing some upgrades. There will be additional load out stations implemented to reduce wait time considerably. You will also see a different sprayer this spring in Ryder as we continue to upgrade our rolling stock.

In closing, I want to thank you, the customer, for your support and loyalty. It is a pleasure working with you. From myself and all the staff at Dakota Agronomy Partners, I want to wish you a safe and prosperous growing season.



Terry Herzig  
General Manager  
701.852.3567



# SHARING THE SUCCESS

**T**his is the time of year when we all can pat ourselves on the back and state, “we survived another North Dakota winter.” Maybe we enjoy and appreciate spring and summer more than those that live in a moderate climate. We might even enjoy it more than those that flee to warm destinations during the winter. That is all the solace we have for staying here all winter that I can think of at the moment.

In any case, I hope everyone is excited about getting outdoors and seeing things green up once again. For those of us involved in production agriculture, that is the one commonality that we equally share in a much

different way than those that are not involved in this industry.

SunPrairie Grain is excited about serving all of our customers and we are adding some features to our business that hopefully will add value to many of your farming operations. There are many days that I feel we are barely keeping up with our grower’s ever-changing needs and the speed in which you can plant a crop, and later take it off. Fortunately, we have had positive earnings, so we can reinvest in your cooperative. The board and I have discussions about what we need to do to keep up. Unfortunately, nothing gets built or

“ We are happy that we have been able to give back to you a reasonable return for doing business with us //

implemented without considerable cost anymore. I know I don’t have to tell you that, as you have to make large investments as well. Another commonality we have is that we have to bring our banker into this discussion as well. While CHS is our banker, we still can’t acquire an endless amount of capital. The division we work within has a budget, and that budget gets shared with another 70 business units such as ours. So, we have to take our



**Brad Haugeberg**  
General Manager  
701.852.1429

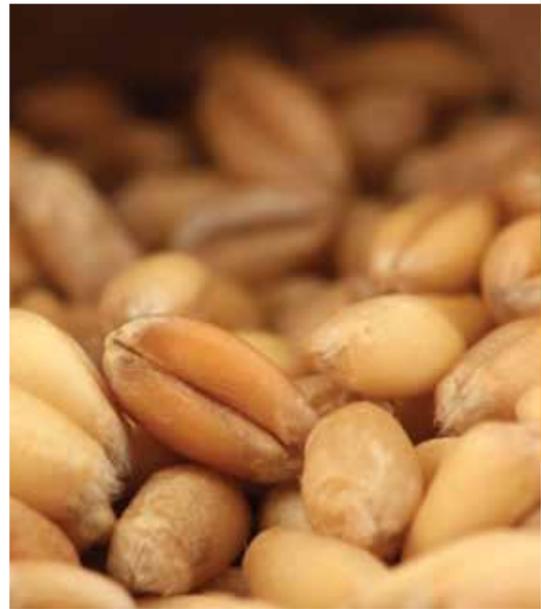


turn at times. However, I can tell you that in the past 15 years we have gotten our fair share and then some, because of the successes we have had.

Those successes are shared by SunPrairie Grain and you as our partner. We are happy that we have been able to give back to you a reasonable return for doing business with us. Once again this past year, we allocated over 5 ½ million dollars back to those of you that we enjoy doing business with.

May you all have a great spring planting season, along with a safe one. For those of you that I alluded to earlier about escaping the winter, it’s great to have you back, you were missed.





# Another PLANTING SEASON IS HERE



Steve Erdman  
Custom Application Manager  
701.852.3567



As we look forward to another planting season, the outlook is good for our area. Fall rain and snow have given us good soil moisture so we have the potential for above average yields. There are a number of factors that go into producing high yields. One of the most important factors is getting a good and even stand established. Another key factor is spring burndown of weeds. This is important as we don't want the weeds taking nutrients and moisture away from the crop. Another item to look at is the use of fungicides. The use of fungicides has been increasing in our trade area, they have shown a good return on investment in past years.

At Dakota Agronomy, we are committed to helping our farmers maximize their yields. A part of that is having good personnel and equipment to get the job done timely and effectively. We have hired two new applicators to run our equipment in Minot this year. Trent and Mike are committed to getting the job done. They will make a great team, along with our veteran operators. We have added another fertilizer floater to our line of equipment. This machine will be used at all locations to help out wherever

it is needed. We have also been keeping our sprayers updated, by trading out older models and buying new. This helps us keep up on the latest technology that equipment manufacturers have to offer. The goal is to have equipment that applies products precisely and to keep downtime to a minimum.

The use of fungicides has been increasing in our trade area.

We have added another fertilizer tender truck, as well as a new tender trailer, to help with fertilizer delivery. These additions will help us serve our customer's needs and keep up to the demands of today's farming pace!

I am looking forward to this season and getting back in the fields. You can count on us to help maximize yields on your farm. I hope it is a safe and profitable year for everyone.

# GRAIN MARKETING... AT YOUR FINGERTIPS



Kayla Burkhardt  
Broker/Procurement  
701.852.1429



In a time where market volatility is high, news travels instantly and information is abundant (and oftentimes confusing). It is important to stay ahead of the curve in order to market and deliver your grain effectively and efficiently. SunPrairie Grain is here to help you do just that by offering several different contracting options, classes and programs. With little fresh news in the grain markets, I thought now would be as good a time as any to discuss some of the services that the Grain Marketing division at SunPrairie Grain has available.

If you are interested in learning more about the several different contracting options that SunPrairie Grain offers and you need a brush up on your futures and basis skills, we have just the presentation for you! Our Grain Marketing 101 presentation provides a basic approach to grain marketing and will help you become much more familiar with the components of price and contracting options. We also have an advanced presentation for those of you who would like to learn more about options and how they can help you manage your risk when it comes to grain marketing.

In addition to grain marketing presentations, SunPrairie Grain has daily, electronic marketing commentary and cash bids. Each weekday morning, a grain update is written and emailed to hundreds of growers with marketing information and news on commodities grown in our area. Additionally, we send out our cash prices three times per day via text message and once per day, after the close, in email format.

The DPP mobile app allows you 24-hour access to our cash bids and futures quotes on a ten-minute delay...

SunPrairie Grain is also excited to offer the Dynamic Pricing Platform (DPP), which is a way for you to make, manage and monitor cash and futures bids online or even on your mobile phone. You are able to set your target price and monitor your offer with every change in the market. It lets you sell your grain online when the markets are up, at all hours of the day or night, for futures-traded commodities. You can also change your target price or cancel your offer at any time. The mobile app is available for those with an Android or iPhone. The DPP mobile app allows you 24-hour access to our cash bids and futures quotes on a ten-minute delay, as well as provides you with up-to-date marketing information and commentary.

Perhaps the best news is that all of the aforementioned services are offered to you, our patrons, at no charge. SunPrairie Grain understands the importance of grain marketing and we are here to help you in any way that we can. Call Lance, Jeremy or myself today if you are interested in any of our programs or services, or if you would like to get an on-farm visit scheduled for a brush up on grain marketing education for you, your friends or your marketing club.

## CONVENIENCE STORES GEARING UP FOR SPRING



Randy Schmidt  
C-store Operations  
701.852.2501



Although this winter has been considered an “average” North Dakota winter so far, people are starting to gear up for, and begin to anticipate the coming of spring. Our Enerbase convenience stores are also gearing up for spring and the rest of 2013. We are beginning the final procedures for general implementation of our new point of sales systems at the convenience stores. There will be more specific information in regards to the POS systems as we progress through the complete implementation process. Each and every one of the convenience stores will be striving to continue to provide an enjoyable experience through a wide variety of products and programs that are aimed at giving the customer a consistent experience with their stop at Enerbase.

Many of the stores will be adding f<sup>real</sup> shake machines to their deli offerings this year. This product has been very popular and the demand has grown. f<sup>real</sup> is just

one of the options you will find in the convenience stores involving deli beverages. Others include fountain pop, coffee and cappuccinos with multiple flavor offerings, hot chocolate, frozen beverages and, in some cases, tea. You will also find a variety of food options in the deli areas of our locations. The range of offerings throughout the locations include Hot Stuff pizza, ready-made fresh sandwiches, made-to-order subs, chicken items, burgers, appetizers and so on. When stopping by one of our stores, be sure to take advantage of our customer loyalty programs including frequent fueler cards with car wash rewards redeemable at both car wash locations and our comeback cards for our hot beverage program.

As you gear up for spring, your Enerbase convenience stores will be gearing up with you to continue to provide you with quality Cenex<sup>®</sup> gas and fuel products and the convenience store items and products to help you along your way.

# AWARENESS OF RESISTANCE

## W

eed resistance is a growing problem.

Regardless of where you farm and what weed control product you use, a single herbicide mode of action is simply no longer adequate to protect your yield and long-term profitability.

Our history of just using glyphosate in our Roundup Ready crops or burndown practices may be in jeopardy. When we started using glyphosate, we were using lower rates and killing weeds that were present. The last few years have you seen yourself upping your rates to help control the buckwheat or kochia? Are we seeing resistance? Maybe or maybe not, but we may need to change the way we use the glyphosate system.

Corn and soybeans are becoming more visible in our area and new products are coming out to help control weeds in the field. When you meet with your DAP consultant, it would be a great time to discuss what system fits your farming practices.

So what can we use? Here are some recommendations that you may use, but always read and follow labels before using these products. There may be restrictions on crop rotations to the following year, so keep that in mind when making your pesticide selections.

With soybeans, a few products that you may consider would be Valor, Authority<sup>®</sup> products, Verdict and Ledger<sup>®</sup>. These products all have characteristics that will help delay the application of your first shot of glyphosate and allow the crop to get a little bigger and maintain low weed pressure.

Corn on the other hand hates any kind of competition of weeds. We need to keep in mind that even if the field looks clean and has small weeds present, they are robbing your field of yield. Options that you can consider for corn, but not limited to, are Verdict and Surestart. These products have great control of certain weeds, and at the same time may have challenges with rotations. All rotation restrictions can be found on the label, or feel free to call your DAP consultant and we would be happy to help you make your application decisions.

Putting a pre-down may seem to be a pain in the short time period that we have in the spring, but at the same time this can be a time saver for lowering your application of glyphosate and keeping your weed pressure down. Spring is here, so when you need assistance, don't hesitate on calling us to see what system works for you.

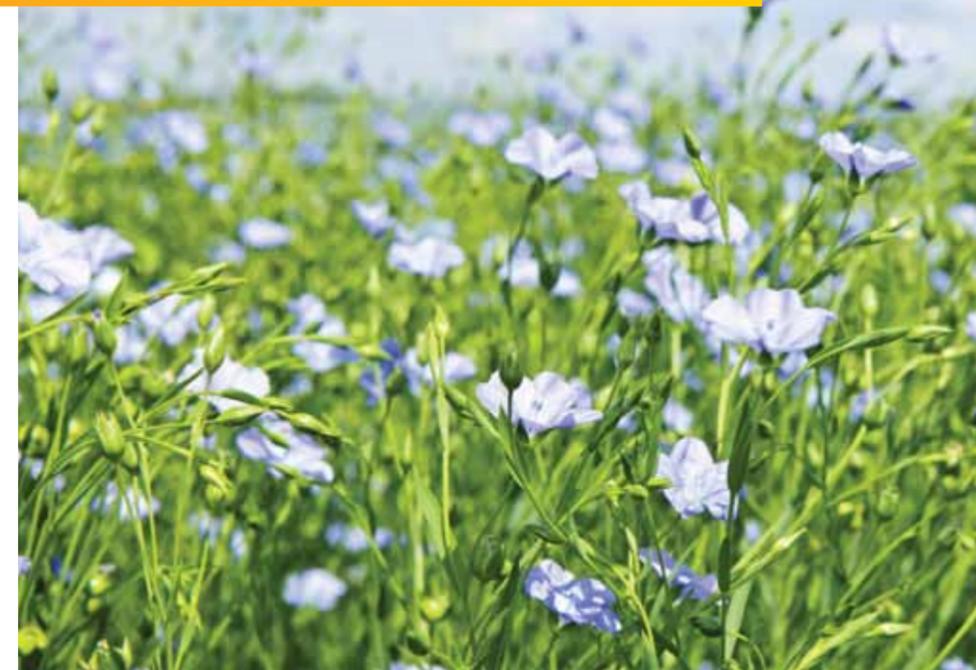
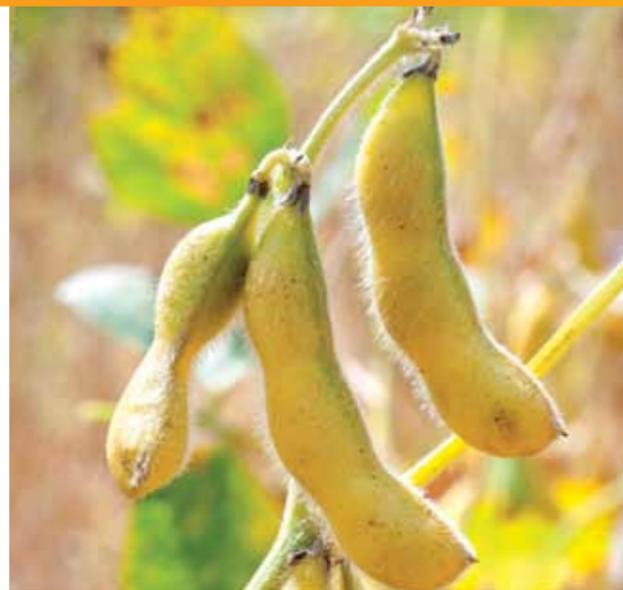
Have a safe spring and thank you for your patronage!

Corn and soybeans are becoming more visible in our area and new products are coming out to help control weeds in the field.



Tim Stanislowski  
Sales Manager  
701.852.3567





Dan Sem  
Seed Sales Manager  
701.852.5608



# PLANTING A NEW GENERATION

In the ever-changing world of seed and seed genetics, central North Dakota has become the hot spot on the map for a new generation of crops, and farmers that are exploring and experiencing a major change in the crops that they grow. Although we have seen a major increase in soybean and corn acres over the past three years, the genetics and supply are now playing a major role in the next increase in these crops. Markets and land prices have put us on a fast pace to change when we look at the cropping landscape in our area, and have created quite a buzz around what we visit about during the winter months.

Our 2013 outlook on acres will definitely show some increases in the corn and bean acres in the region, and our seed plant is currently taking shipments of the seed we will need to cover the amount of acres sold.

## CORN

Looking at corn acres and the needs over this past winter, we experienced a short supply with heat stressed seed production across the country. Our seed partners did a

good job of making sure we covered the acres we needed, and we made the adjustments needed on varieties to make sure we had maturities that fit the area. At the time of this article, our supply of 77-81 day corn is very short and we are crossing our fingers that we don't have any issues in the last month of cleaning up the hybrids we need. Growers are looking at extra applications of insecticide in certain areas to protect against wire worm pressures that we knew would be on the rise with the increase in acres of corn in the region. Corn has proven to be a very fussy crop, but a crop that is here to stay.

## SOYBEANS

Our new soybean treating plant has a full season under its belt and we will look to that facility to make us very efficient in getting through our sold acres for 2013. Treatment options for 2013 will include liquid inoculant, fungicide and insecticide. Insecticide has gained interest with the amount of pressure we have seen over the past two years. If we look at our other crops in the bag, corn, canola and sunflowers all currently come treated

with insect control. Populations on the bean acres are variable depending on the row spacing we will be using. The narrow rows need more population and wider rows allow us to back that seeding rate down.

## WEATHER

As every year, our weather will play a key part in the success of the spring and fall. Our hope is that we obtained enough subsoil moisture to sustain a dry cycle if that is what we are faced with. Soybeans proved to be very defensive last year and subsoil moisture saved us early in the growing season. Heat units will be critical to pushing the corn crop to black-layer and helping dry the crop down. That is in a perfect world though; we will have to see what Mother Nature has in store.

## SMALL GRAINS

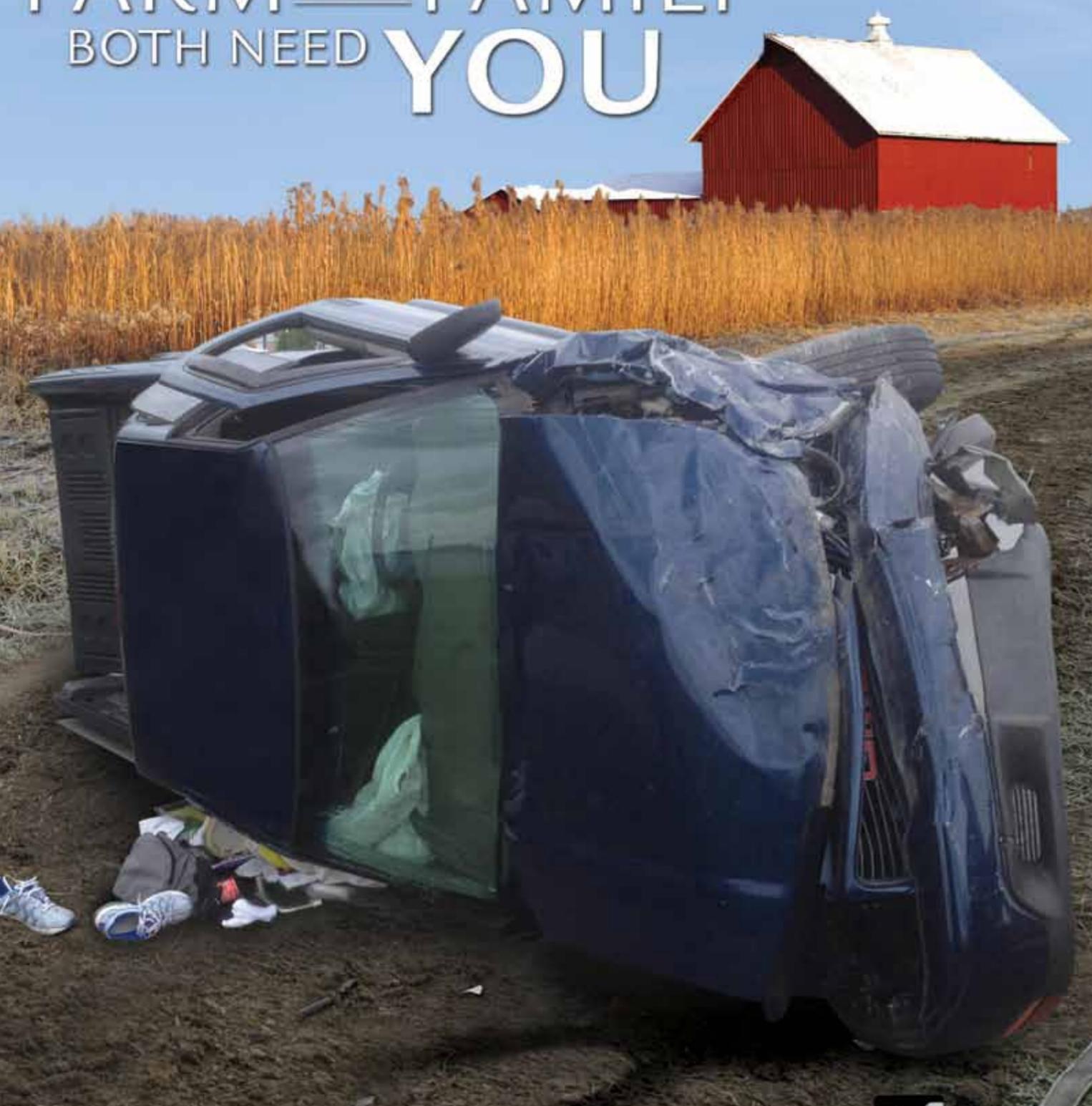
Spring wheat has become a bit of a specialty crop in our plans lately, although it is still a major part of our rotation. We are seeing some great variety releases from a disease

and yield standpoint, and look to have a good supply in the spring. Flax, durum and barley supplies will also be available. Each of our locations will have their own cleaning schedule, and we ask that you call your location for specifics on cleaning times and days. Delivery is always an important part of growers getting the crop planted and we encourage our growers to plan ahead for delivery of seed products.

Our 2013 outlook on acres will definitely show some increases in the corn and bean acres in the region...

In closing, 2013 will prove to be busier as the size of the farms increase. We are positioning ourselves to have equipment and supplies ready to deliver to the farm. In our quest to be your leader for the very best service and supply, know that we will be working hard to help you plant the next generation of crops that bring yield, performance and profits.

YOUR  
FARM AND FAMILY  
BOTH NEED YOU



## THE ROAD LESS TRAVELED:

A LIFETIME TO BUILD, A MOMENT TO TEAR APART

BY THE NORTH DAKOTA DEPARTMENT OF TRANSPORTATION

**T**he road you travel isn't made for everyone. It doesn't have mile markers and rumble strips. The only street signs are those written by your hand next to a freshly mended fence and a gleaming row of grain bins waiting to be filled.

There's no traffic on the road less traveled or horns honking in your ear. At least, that's what it was like not long ago. Now these rural roads rumble with truckloads of gravel and fuel and impatient drivers honking at standstill traffic snaking back over the landscape behind construction signs. Drivers on deadlines rush over dusty roads. Detoured travelers search for shortcuts, winding along gravel roads, past fields and farms, cattle gates and grain bins.

No matter the road you travel in North Dakota, there's more traffic than ever before...even on the roads less traveled. In 2011, 9.1 billion miles were traveled on North Dakota roads, many of those miles on rural roadways and 88% of fatal crashes in North Dakota occurred on rural

roads, roads drivers know by heart. That's why the North Dakota Department of Transportation (NDDOT) reminds you that it's more important than ever to protect yourself, your family and your farm by buckling your seatbelt every time you get in a vehicle.

What has taken you a lifetime to build can be torn apart in a moment by a vehicle crash. Protect yourself and everything you've worked to build by buckling your seatbelt. In 2011, approximately 69% of those killed in motor vehicle crashes were not wearing seatbelts. One unbelted occupant died every five days in North Dakota.

The NDDOT wants you to arrive at your destination safely and the best way to do that is by taking the time to put on your seatbelt. One second is all it takes to buckle up and it is the best way to potentially save your life in a crash. There are too many people depending on you, so don't make excuses. Make it a habit to buckle your seatbelt every trip, every time.

WEAR YOUR SEATBELT.



NDDOT  
North Dakota  
Department of Transportation

# MESSAGE FROM YOUR CEO & GENERAL MANAGER

**2013 greetings to all!** As your CEO and General Manager, my focus is to position Enerbase for continued success. Decisions moving forward have not slowed down, to say the least. Let me give you an update starting from the north to south.

Since 2010, as most of you were aware, Green Ag/Enerbase, of which 40 percent was owned by Enerbase, has been in business to sell Bourgault parts and equipment. After extensive board discussion, it was determined that the investment in this business model would be better served elsewhere. Enerbase will continue to provide Bourgault parts and equipment past the spring season.

The Glenburn location continues to perform at the service station. New dispensers were installed with 24-hour service to better serve the needs of that community.

The convenience stores in Minot have been doing very well with the added traffic that is the new norm. Enerbase added new registers at all c-stores with the thought in mind to continue to allow local identification cards to be used so patronage can be clearly identified. In order to be in compliance with new credit card rules, Enerbase has been tasked to find ways to make sure that customer accounts will continue to be secure for the future. This will be a game changer in 2013 and beyond. In the future, in order to be eligible to receive patronage, you will need your patronage identification card for fueling and charging purposes. If you feel that you need new cards, please inquire at the Enerbase main office in Minot. In 2012, the southeast store was remodeled inside. The south main location had a new car wash installed and the Corner Express location will update its car wash this spring.

Moving south, Ryder's bulk plant will be updated this year to meet ongoing regulatory compliance demands with new pumps with 24-hour service. The Washburn location continues to grow its business at the c-store, bulk petroleum, along with the agronomy division. At Underwood, Enerbase provides NH3 services. In Falkirk and Hazen, NH3, dry fertilizer and Ag crop protection product services will be provided. Washburn agronomy has all your Ag services with the addition of soybean inoculation this spring. Dispatch of delivery and/or application services will be handled through the Washburn office. Enerbase will have more announcements in the agronomy division as we move forward to serve the needs of these locations.

As you may be aware, Enerbase has made the announcement to move the main location to north of Minot near the intersection of Hwy 83 and 46th avenue (County 10A). You may recognize the business name of Aemsco, as this is the property that has been purchased. Enerbase is working with Aemsco to make the transition with the least amount of interruption in goods and services for each of our customers. Plans and timelines are still being developed as we move forward. As you can imagine, Enerbase will strategize a schedule of moving events that will take place as this year unfolds, as well as into 2014. We will keep you posted as the future of Enerbase moves forward.

I would like to take this time to sincerely thank you for your business and look forward to a bright Enerbase future!

 **Tony Bernhardt**  
CEO/General Manager  
701.852.2501



**W**inter has come, it's almost gone and spring is just around the corner. It should be a great spring for most farmers and we are here to supply you with your parts needs. We have a full line of Versatile parts, new and old, from the 400 Versatile swather to the 575 Versatile tractor. We are proud Versatile, MacDon and Bourgault dealers and here to serve you, in customer service and with all your parts needs to keep your equipment up and running. We carry a full line of Bourgault, MacDon, Farm King, Sakundiak, Krause, Wheatheart, Westfield, J&M and Batco parts. As of September 1, 2012, we are no longer a Agco/Gleaner/Hesston dealer. Since March 15th, we are having a filter sale on Versatile

and Fleetguard filters so make sure you come in and take advantage of this sale until May 1st. While you are here, make sure to check out our assortment of Dutch, McKay and Bourgault tillage products to make sure your seeders are in top shape for the field. Another popular product that has been a top seller is our wireless Cab Cam, which is great to have in or behind your grain cart, combine or truck.

An announcement I would like to touch base on is that Enerbase has purchased the Aemsco building and land. We will be moving after November 1st this year. This larger facility will help us better serve our customers, providing more room for products. Come in and check us out for all your parts needs. Jessica, Marlein or Mike will be happy to help you. Thank you and we look forward in serving you in 2013!



**Marlein Aaseth**  
Parts Manager  
701.852.2501



**H**ello from everyone in the tractor shop! My name is Kathy and I oversee the tractor shop. Give me a call and I can get you set up for an appointment to get your tractor in and taken care of by one of our mechanics. We have a driver on staff that can haul your tractor if need be. We also have a full-time semi driver mechanic who takes care of our fleet, plus our customers.

Versatile 500 and 550's that have just come out. MacDon recently unveiled two new headers, the FD75 flex draper and D65 draper, so stop in and talk to our salesmen, Ron and Warren, about the new features. We had a busy line up to get tractors in to be worked on, so please call ahead to get your tractor in before spring work.

We finished up our fall/winter maintenance inspections and are getting ready for spring work. We have been to Versatile and MacDon schooling, brushing up on some of our knowledge and learning new details on the

 **Kathy Gonzalez**  
Tractor Shop Service Mgr  
701.852.2501



# tasty RECIPES

## JALAPENO POPPER DIP

Submitted by Heather Dockter

### Ingredients:

- 2 8-oz. packages cream cheese (light works great)
- 1 Cup Mayonnaise (light also works here, but don't use Miracle Whip)
- 1 Cup Parmesan cheese
- 1 4-oz. can fire roasted green chilies
- ½ - 1 4-oz. can diced jalapeno peppers\*, drained
- 1-2 sour dough baguettes, sliced, and/or crackers

\*½ can is mild with a little bite, a whole can is definitely on the spicy side, but if you've got taste buds of steel, you might prefer a 7-oz. can. Four ounces definitely peaks the limit for my husband and I, and our kids won't touch it.

Directions: Preheat oven to 350 degrees. In a medium bowl, combine the ingredients and spread into a 9" pie plate or small baking dish. Bake for 20-25 minutes or until dip is bubbly and golden brown.

## STUFFED SHELLS

Submitted by Missy Barden

### Ingredients:

- 1/2 a 12-ounce box of jumbo pasta shells (about 18 shells)
- 1 tsp salt
- 1 regular container Feta cheese
- 2 large eggs
- 1 Cup grated Parmesan cheese
- 2 Cups grated Mozzarella cheese (or cubes)
- 2 Tbs powdered garlic
- 1 Tbs fresh garlic
- 2 Tbs Italian seasoning
- 2 Tbs chopped parsley
- 2 Tbs oregano
- ¾ Cup chopped fresh spinach
- 1 26-oz. jar Italian pasta sauce (or marinara)

Directions: Preheat oven to 350 degrees. Bring a large pot of water to boil over high heat. Add the teaspoon of salt and pasta shells to the water. Boil the shells until they are tender but still a little firm (about 10 minutes). While these are boiling, prepare the filling.

In a large bowl, stir together the remaining ingredients, minus the pasta sauce. Pour one cup pasta sauce into a 9x13 pan. Fill shells with the cheese mixture and place them in rows in the pan. Sometimes I use two pans depending on space. Pour the remaining pasta sauce over the shells and bake uncovered for 30 minutes.



## A NAME GROWERS TRUST TO KEEP FIELDS CLEAN.

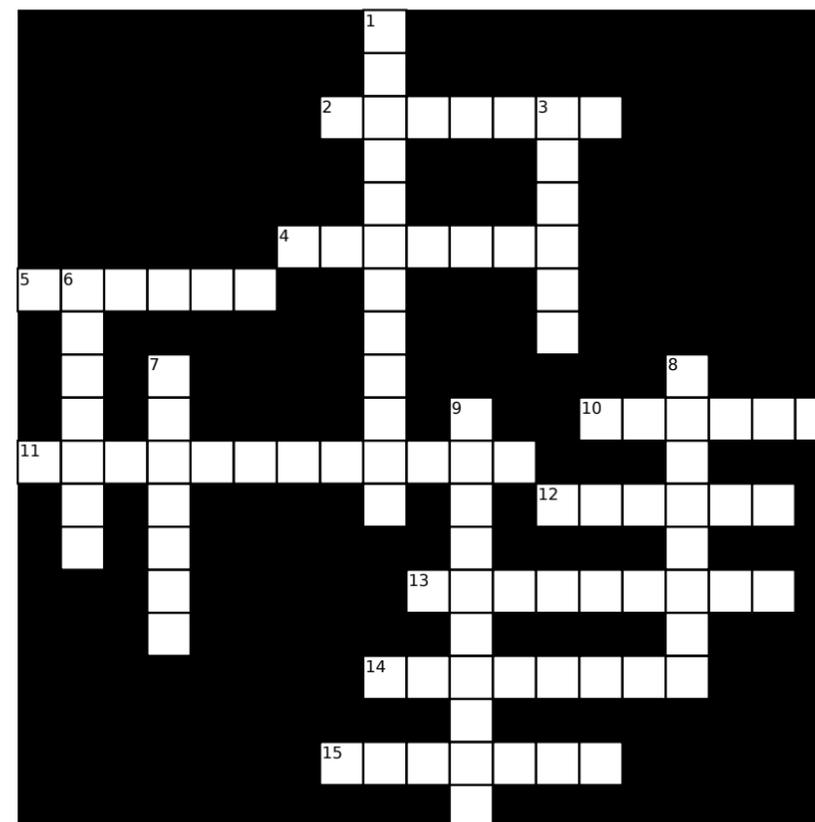
For proven performance against tough broadleaves, the choice is clear: WideMatch® herbicide. Growers count on WideMatch to control more than 60 yield-robbing weeds — including kochia, Canada thistle and wild buckwheat. It's also the perfect match for any grass herbicide for one-pass weed control. See what makes spotless fields possible at [WideMatch.com](http://WideMatch.com). 800-258-3033



Dow AgroSciences

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# CROSSWORD PUZZLE



## ACROSS

- one who joins in activity with another
- a machine to mow a strip, row, section, etc.
- the value of property beyond the amount owed on it
- financial gain
- to put in various places
- to change in regular succession
- crop protection product used to destroy weeds
- liquid causing a slight wetness
- a system of producing and distributing wealth

## DOWN

- amount that can be gotten or on-hand
- to become visible or apparent
- the degree of excellence in an item
- expectation or prospect
- being unstable
- easy to do, use or get to



Eric Folstad  
Plant Manager - Glenburn  
701.626.1433



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## NEW PRODUCTS THAT BRING YOU VALUE

### Hello from the Glenburn location.

Another growing season is here and we have some new products to add to your fertilizer blends this year. We are going to have TJ Micromix available at our facility for blending into your starter fertilizer this season. This is a product of essential secondary and micronutrients for all your crops for the growing season. The dry granule product has a recommended rate of 10 to 25 pounds per acre in a band application or 15 to 35 pounds per acre in a broadcast application. There is also a TJ Micromix liquid available, but that product is more crop specific, so if you would like to try some let us know what you would need

so we can have that on hand when needed. We will be able to apply P Max also to the MESZ again this season for you. This product makes more phosphorus available to the crop. There is also a P Max for liquid fertilizer. We have seen this product perform very well in the past and see value in using it. Our spring looks to be very busy this year and all I can say is plan ahead for all your needs, and I mean everything! Let's be on top of what you will need. As the years go by, it appears more and more products are in tighter supplies all the time. Thanks again for all your past and future support, and have a safe spring.

Another growing season is here and we have some new products to add to your fertilizer blends this year.



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# BUILDING UP

## NORTH TO SERVE YOU BETTER

**W**e have spent this winter in the agronomy division preparing a plan to serve our customers in the future with better customer service than ever before. After the snow recedes this spring, you will find many building activities going on.

The first project we decided to get underway this fall was to build a crop protection product/seed warehouse in Lignite. This building will have an office, heated and cold storage. This is going to be a great addition to help serve our customers in the Lignite area and we are looking forward to seeing its completion early April.

The second project that we are going forward with is the addition of a 60,000-gallon anhydrous storage vessel at our location north of Bowbells and east of Lignite. This has been our busiest facility every year, and with the supply issues we have faced now for over five years, we have made the investment in this facility to help ensure product supply. This does not mean that if growers have empty nurse tanks in the yard and know they are going to need product to keep going. We will still need you to keep them full at all times. I guess what I am saying is that just because we are expanding the facility, that does not mean we will not run out if supply gets tight like it has in the past. It will help, but a tank alone will not fix the solution. We will still need you to keep your nurse tanks full throughout the season.

Finally, the third project we are hoping to get under way in April or May is the construction of a large fertilizer

**I hope by doing these projects, that you the customer realize we are listening to you and we work very hard to meet your needs as you grow your business with us. //**

plant in Bowbells. This plant will have a tower system load out and should be able to load a semi with fertilizer in around seven minutes. That is almost 40 minutes faster than our current system. This fertilizer plant will be able to unload unit trains of fertilizer. This will help us be the leader in supply and logistics in the area. I believe we will be the go-to supplier for all your

fertilizer needs in the future. This will change how business is done. We will have the speed you desire in a facility, the ability to be extremely price competitive, and have the storage of product on hand to ensure you the supply when you want it.

Most importantly, none of these building projects would be possible without your support. We thank you for all the business you have done with us over the years. I hope by doing these projects, that you the customer realize we are listening to you and we work very hard to meet your needs as you grow your business with us. All these projects came to be because our customers have grown their operations and need us to be faster and better at getting products and services to them. It is our daily goal to be the leader in service and technology. I wish everyone a safe and profitable spring. Thanks again for all your support.



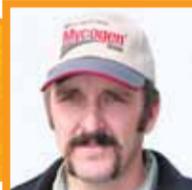
**Joe Kremer**  
Agronomy Division Manager  
701.377.2353



# GROWING TO ACCOMMODATE CHANGING TIMES



**Darrell Scheresky**  
Enerbase Agronomy  
in Washburn  
701.462.3971



**O**ur mission statement at Enerbase is to increase the economic well-being of our member owners. As a local cooperative, we are as proud of our customer's success as we are of our own. We are in a position of adding additional member owners into our business. Together we plan to make wise production decisions to enhance your crop, your yield, your finances and your farm's efficiency of using all crop inputs.

A common goal of producers is to grow more acres, grow more products on those acres and continually do a better job managing all the chaos that makes up day to day farming. We share that goal, and have made more strides toward that end. To better serve you, we have added more equipment to be as timely as we can on fertilizer applications. We are also adding soybean-treating equipment for a more local delivery or pickup of that seed. We are working in the Hazen area to upgrade facilities for dry fertilizer, anhydrous and crop protection product distribution. We also will be adding new employees to help you with all of your operation needs. Let us know of any areas of service that we can provide that will benefit your operation.

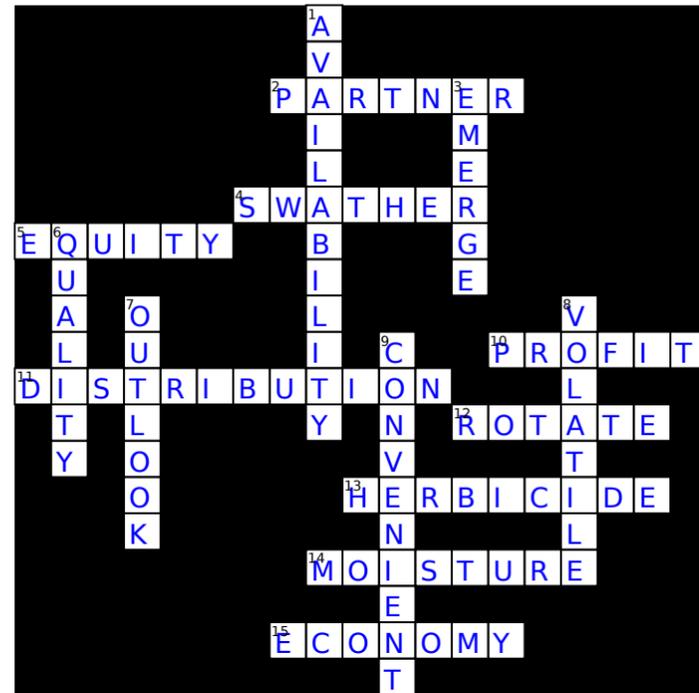
With planting just around the corner, we want to remind our growers to keep us in mind for any pre-plant

burndown applications that may be needed. With all of the added concern of weed resistance, try to have something in the tank to help the Roundup® applications when and where there is a safe fit ahead of the right crop. Keep in mind switching mode of action chemistries in crop where possible. Again, we are available to visit with you about these concerns and to give recommendations, or even to scout the fields prior to crop protection product applications to select products that would be economic and useful to you.

“To better serve you, we have added more equipment to be as timely as we can on fertilizer applications.”

We want to thank all of our past and current customers that have supported Enerbase. We plan to work with you to help your profitability in these changing times more than ever. Please call us early for planning purposes or any other needs you may have. We hope you have a safe and profitable production year in 2013. Thank you again for all your business with Enerbase.

## CROSSWORD ANSWERS



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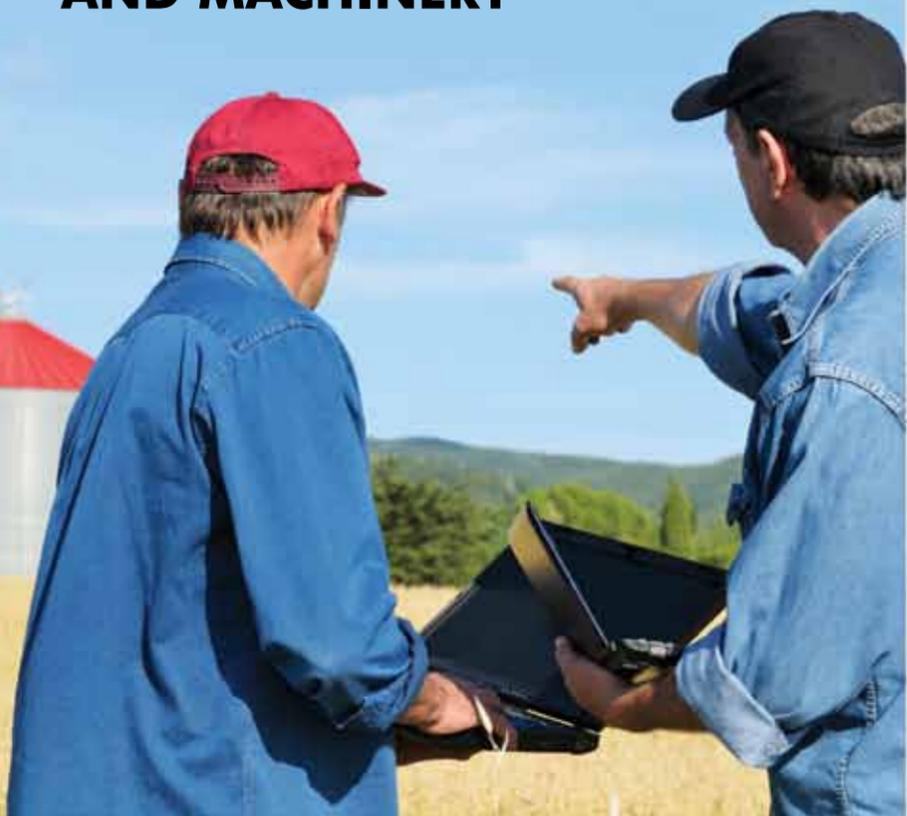


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