PRAIRIE PARTNERS

OUTLOOK

















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SUNPRAIRIE

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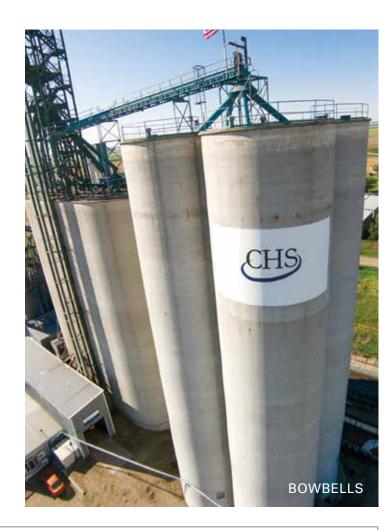
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STAYING POSITIVE WHEN LOOKING FORWARD



It's important to stay positive when looking forward because opportunities tend to present themselves when times are the toughest.

Greetings from the producer board. I wanted to give you a few updates on how the year has been going here at CHS SunPrairie and for CHS as a whole.

On a local level we have been very pleased with the performance of the Wiley Terminal after a year of operation. Grain volumes were very good, and the efficiency of the terminal has been impressive. Our next big capital project is to speed up our Bowbells terminal receiving. Slow dump times have been a problem in that facility for quite some time. We hope to make that terminal much more efficient for our producers in the near future.

"A rising tide lifts all boats," is an old saying I've heard many times, and I would argue the opposite is also true. The agricultural economy has been a dropping tide this past year. Tariffs, low commodity prices and railroad issues not only affect us as producers, but they also affect elevators, retailers and exporters. Our grain volumes have been good, but margins are tighter in this type of environment. It has been a challenging year for us locally, and CHS Country Operations as a whole, because of those issues. On a positive note, at least we were fortunate to not have the excessive rainfall and flooding that large parts of the Midwest faced this spring. We know what it's like to deal with that unfortunately.

It's important to stay positive when looking forward because opportunities tend to present themselves when times are the toughest. Our board and management are always looking at ways to become more efficient, whether its operationally or partnerships that can improve our bottom line and provide value to our owners.

Our grain marketing department has also been working on some new contracting programs for us as producers. I encourage you to attend one of the marketing meetings they have been scheduling. There are a variety of different options that can help take some of the stress out of marketing and hopefully capture higher prices for the crops that we grow. Feel free to contact them about these programs.

In closing, on behalf of the board, thank you for your business. Have a safe and profitable harvest. ■



Left to right: Rodney, Sharon and Shawn Kaylor

We are dedicated to revolving patron equities because that is what the cooperative system was founded on... rewarding loyal patrons.

LOYALTY PAYS

On behalf of the board of directors and management of Enerbase, we want to say thank you for you continued support and loyalty to Enerbase and the cooperative system. Yes, loyalty pays.

Rodney and Sharon Kaylor from the Velva area are a great example of patrons who remained loyal to their local cooperative, and upon turning 70 received a check for their equity that was earned.

Enerbase pays patronage each year

based on earnings, with 35% paid in cash to the patrons and the other 65% applied the patron's equity balance. Every June and December our cooperative then pays out to our patrons who are 70 years old and also to estates upon request.

This year we are paying out the years 2002 and 2003 for Enerbase and 1972-1978 for Farmers Union Oil of Velva. The Velva stock retirement was made possible because of regional patronage that was paid out from past regional stock retirements received from the Velva Oil Company stock

which is separate from the Enerbase stock

We are dedicated to revolving patron equities because that is what the cooperative system was founded on... rewarding loyal patrons. This year Enerbase will pay out \$994,431.00 to our patrons. There was also \$550,000 in preferred stock that some patrons took advantage of to pay out to 2010.

Have a safe and productive harvest season, and look to Enerbase for your energy, service, parts and short line equipment needs. ■



GOOD THINGS TO COME FOR DAP

As I write this article we are just a few short weeks from the 2019 harvest. For some of the producers in the DAP trade area the crops look pretty good. For others, the rain just didn't come in time. That's farming!

This past spring opened up in a hurry. Then mother nature gave us a spring snow storm to slow us down a bit, as if to say, you're in the fields too early this year. When we were able to get back to planting it was a straight shot to the finish for the most part. This is where I want to congratulate and thank the wonderful team we have at Dakota Agronomy Partners.

Dan and his team did an excellent job keeping our fertilizer bins full and moving equipment and personnel around where it was needed. It didn't go unnoticed, we received many compliments from our patrons. A job well done to the DAP team.

This spring was the first planting season for Dakota Agronomy operating with all of the agronomy assets of the three parent companies (CHS SunPrairie, Enerbase and Border Ag & Energy) under the DAP umbrella, along with the addition of the assets from Velva, Butte, Drake and Anamoose, which came in through Enerbase. DAP built new fertilizer plants in Velva and Drake this past winter and spring, which came in very handy this planting season, and also added some new rolling stock for custom application. The future of Dakota Agronomy looks very positive. Many of the growing pains are now behind us, and there are good things to come from the east.

Like many past years this year was no different. Product availability was key. We may have run low on product, but we were never out. With the three fertilizer mega plants that DAP

currently operates in Minot, Bottineau and Bowbells, along with numerous substations, we are very well positioned for the future.

On behalf of the board of directors I would like to thank all of the patrons for your continued support of Dakota Agronomy. We hope you have a safe and prosperous harvest.









DEF eliminates 90% of exhaust pollutants by converting them to nitrogen and water.

VICTORY BLUE DEF IMPROVING EMISSIONS AND FUEL ECONOMY

DEF (diesel exhaust fluid) is an emissions control liquid required by modern diesel engines. It is a non-hazardous solution comprised of urea and de-ionized water. When injected to the engine exhaust stream (a process called selective catalytic reduction, or SCR), DEF eliminates 90% of exhaust pollutants by converting them to nitrogen and water. Users with newer vehicle engines that use DEF reduce fuel consumption by up to 5%. The EPA adopted new emissions standards in 2010 that require medium and heavy-duty vehicles to significantly reduce engine emissions. Vehicle manufacturers use SCR to meet these standards, which requires a DEF tank that must be regularly refilled.

Enerbase carries a premium product called Victory Blue that is locally manufactured in Drayton, North Dakota. We carry a variety of sizes, including 2.5-gallon jugs, 55-gallon drums and 275-gallon totes. We have upgraded our warehouse to now include a bulk tank as well. Customers who have a closed system tote will now be able to bring in their tote and have it filled. We also carry hand pumps for drums and electric pumps for totes. If you are looking for a portable tank to take out to the field, we can order those in a variety of sizes. Call the Oil Warehouse at 837-2129 or Sheri Endresen, our petroleum sales person at 852-2501 if you have any questions or would like to order a portable DEF tank or accessories.





AMBER BLOMS
CHS SUNPRAIRIE



I must say being the "new guy" can be a bit intimidating, but I am thankful to have been brought on to such a great grain team that I haven't felt like the "newbie." Although I was new to CHS SunPrairie in early March I am not new to the farming game. I am a North Dakota native that grew up in a farm family. Much of my extended family and friends dabble in some part of the Ag industry, and I was lucky to have been exposed to a variety of areas in agriculture growing up. I spent most of my youth in a tractor, fetching tools, running seed and listened to my fair share of elevator talk. If I wasn't busy helping at the farm, you could find me fixing fence, helping move cattle, lending a hand at a branding or spending astronomical amounts of money competing at some sort of horse event. I have always known I would find a job I was passionate about in this industry, and here I am, right where I wanted to be.

Ok that's enough about me let's move on to a subject that is on all our minds...grain marketing. I feel that most producers would agree that marketing their grain is the most difficult and stressful part of the farming process. It can be an emotional roller coaster full of way too many should have, could have, would haves. How many times have you heard or said one or all three?

"I should have sold last fall." "I could have had it sold but

was too busy and didn't call."

"I would have sold if I knew the prices were going to go down"

Hindsight is 20/20 but having a marketing plan is the first step in making that hindsight view a more positive one. Doing nothing is not a plan. Wouldn't you want the ability to sell when you want to, not when you have too.

CHS offers various contracts, programs and options to aid in building a plan that is specific for what your needs are. I know you might be thinking that having that many options in front of you can be overwhelming and hard to piece together. We completely understand that frustration and we are here to help you navigate through them. I am also a firm believer that knowledge is power and that is the reason CHS SunPrairie always has and will continue to provide you with marketing classes and other resources to keep you informed and provide you with that knowledge. The last round of Marketing 101 classes we hosted were well received by growers and Ag Lenders. Remember to keep an eye out for future invites to those and try and make it to the next one. My main goal in my position is to be available and a resource to you to alleviate some of the stress and doubt that can accompany marketing your grain. I look forward to doing business with you in the future.

IT IS NOW EVEN EASIER TO ACCESS YOUR ACCOUNTS FROM WHEREVER YOU ARE





with MyCHS-CUSTOMER RESOURCES

Last year a significant initiative was put in place to redesign and enhance the web-based business app that is available to customers of CHS SunPrairie and Dakota Agronomy Partners. The effort included numerous input and feedback sessions with more than 30 employees from 27 CHS Country Operations locations, as well as focus groups with 14 producers. Farmers and ranchers from the focus groups were asked to be "beta users" and provide ongoing feedback around the user experience as the app continued development. Simply go to either chssunprairie.com or dakotaagronomy.com and click on the MyCHS sign in box to see how this new and improved app can benefit you!





MyCHS-Customer Resources offers account details

related to your business with CHS, and the updated online tool includes:

- > Easy-to-navigate layout
- > Filtering and view options
- > Mobile and tablet optimization
- > Easy access to Agellum

Login credentials support

If it's been a while since you logged in and you have questions, CHS has people ready to help. The dedicated MyCHS support team is available Monday-Friday, 8:00am - 5:00pm (CST) at 800-548-9727. Or you can email them at mychs@chsinc.com and someone will respond within 24 hours.



If you have any questions regarding the new MyCHS Customer Resources, please do not hesitate to contact our Minot office at 852-1429 and we will be happy to help!



A CHANGE FOR THE BETTER

As I write this article we have just gone through our first spring season in Velva as Dakota Agronomy Partners. Although there were a few bumps in the road, for the most part things went pretty well. Change is sometimes good and sometimes not so good, but all in all things have changed for the better.

The new fertilizer facility has been a big upgrade, not only for the employees in Velva, but for the patrons as well. It has allowed us to have more product on hand and has allowed us to be more efficient in how we operate. Efficiency is the key in the application business and the new system has allowed us to cover more acres at a smoother pace.

Spray season is slowing down, and we just finished second applications of glyphosate on soybeans and corn along with a few fungicide applications. It is time to start thinking about preharvest burndown, soil testing and fall application of fertilizer. Fall fertilizer prices are usually a little better

than spring prices, and with the difficulty of getting NH3 at times in the spring it would be a good idea to at least consider doing a portion of your acres this fall to help ease the workload in the spring.

I would like to thank all of our patrons for doing business with us, and my team and I hope you have bumper crops and that the commodity prices improve. We look forward to working with you in the future.

The new fertilizer facility has been a big upgrade, not only for the employees in Velva, but for the patrons as well.



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JEREMY ANDERSON DAKOTA AGRONOMY PARTNERS northwest application manager



THE MARKET IS NOT SURE HOW TO REACT

Wow! What a spring and summer we are having with the weather and the grain markets. Wet conditions and dry conditions have been dominating the market this spring and summer.

In the corn belt they struggled to get a crop in the ground with delayed planting all the way up till they had to prevent plant some acres. This was seeming like good tones for the corn and soybean markets till it was realized we still have record carry outs and weak trade demand. The weak trade demand have been stemming from current US administration dealings, but we also have had a strong dollar that has kept us from being competitive in the world marketplace.

The wheat trade has had to deal with wet conditions in the winter wheat growing areas and drought conditions in the spring wheat growing areas. So right now, it is going to be a coin flip on the quality and quantity of the wheat crop. The strong dollar has really hurt the wheat exports and the domestic users have not wanted, or have had to, up their bids to get the grain they need.

Rail freight has been performing ok, as expected through the summer months. Both major railroads are still dealing with some performance issues caused by flooding on the damaged tracks and bridges in the Midwest in various spots along the Mississippi River.

The new crop values have been slow to come around with the weather in the United States, Canada and beyond. The market is just not sure yet how to react and is still looking for direction

Watching the markets this fall a producer should be mindful of his cost of production and get some cash market orders working at various levels and try not to get caught up with basis values that are going to be weak again this fall with the hurt market demand. After our spring PPO magazine issue was published we did have the USDA announce a market facilitation payment may be possible, but there is always doubt about that until it is administered

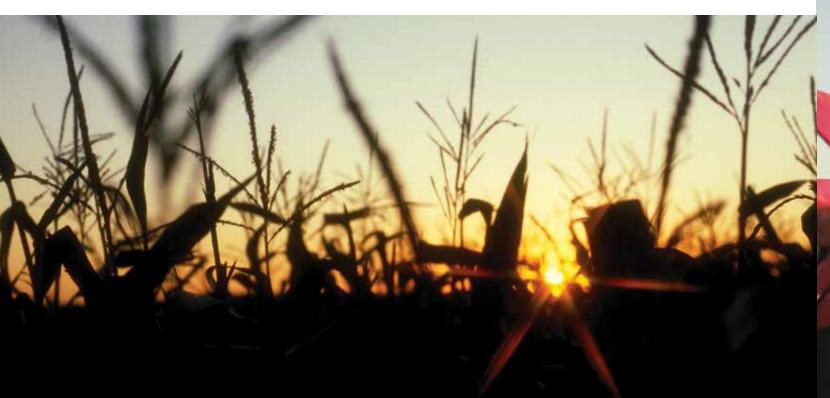
Hopefully everyone has a safe and successful harvest and Border Ag & Energy will be here to help you get this crop marketed and moved to town.

READY FOR BURNDOWN

During and after harvest is a good time to go back over notes as you are driving through the fields and start to make plans for next season. Hello from the northwest region of Dakota Agronomy Partners. As I am writing this article we are just finishing up with in-crop herbicide spraying and leaning into the big decision of fungicide spraying. As we tip toed through herbicide season many decisions were made as to what was sprayed and where, so we did not mess up any crop rotations. Herbicide carryover was a big issue with the dry conditions we encountered this season. During and after harvest is a good time to go back over those notes as you are driving through the fields and start to make plans for next season.

Fall burndown on many crops will be taking place soon, so make sure to contact your local Dakota Agronomy Partners retail warehouse to ensure they have the product that you are looking for when you need to have it. Many are using Glyphosate to burndown most crops from flax to wheat and even peas. Paraquat is a favorite for many peas in the area for a quick burndown to get harvest started. Make certain about what is sprayed with what product because certain products may harm the germination for the seed next season.

Fall is coming fast, and another year will be in the books before we know it. Have a safe harvest and thank you for the continued support. ■







DITCHING THE DESK...GETTING TO KNOW OUR PATRONS BETTER

After being with Enerbase for 30 years and in a management position for the last ten, I decided it was time for a new role. We had an outside Energy Sales position open up and the timing finally seemed right to make the change. I have worked with the majority of our patrons on their fuel, gas and propane needs over the years, mainly over a phone conversation. But I want to get to know everyone better to learn more about what you do, exactly what your needs are, and what we can do to better fulfill those needs. My job title is Energy Sales, but I think a more fitting title would be Energy Relations. I believe in today's world, strong relationships, trust and service can make everyone's life much easier! In just ten weeks I have been to many of our patron's farms. If I haven't been to visit you vet, I will get there! My main goal is to listen to our customer's needs and offer our products and services that can help.

I GUARANTEE:

I will never give our customers information I am not sure on

Enerbase patrons will get superior service from our staff

Quality products at a competitive price

If I say I will call you back - you can count on it



Being born and raised on a Bottineau County grain farm and being married to a Ward County rancher has given me a deep understanding and empathy for the challenges that North Dakota farmers and ranchers face. I look forward to continued relationships with our loyal Enerbase customers. We have a lot to offer at Enerbase, and I hope I get the opportunity to show each and every one of our patrons!





THE COOPERATIVE **SPIRIT**

One of the best parts of working for a cooperative is seeing how dedicated they are to the communities they serve. With everything we do in our day to day tasks, we live by our purpose and values. One of CHS's four key values is Cooperative Spirit. We work together for shared success and to strengthen our communities. Every year CHS SunPrairie is involved in a range of community and educational events that allow our employees to interact with the grower-owners as well as tomorrow's leaders.

One of the community events we host every year, since 2014, is our Harvest for Hunger Food Drive and Fundraiser. For two weeks in March CHS SunPrairie holds events in a few communities to raise funds for the local food pantries. I am excited to report that CHS SunPrairie raised \$23,110 this year, which qualified us for a bonus from CHS, bringing our grand total to just over \$32,000! These funds went directly to the food pantries and families in the communities we serve. Thank you to everyone who donated and participated in the fundraising events. This is all possible because of YOU!

Every year CHS SunPrairie is involved in a range of community and educational events that allow our employees to interact with the grower-owners as well as tomorrow's leaders.

At CHS SunPrairie it is very important for us to be responsible stewards in our communities. I am proud to be part of a cooperative that encourages me to be involved with my community and the future of it.





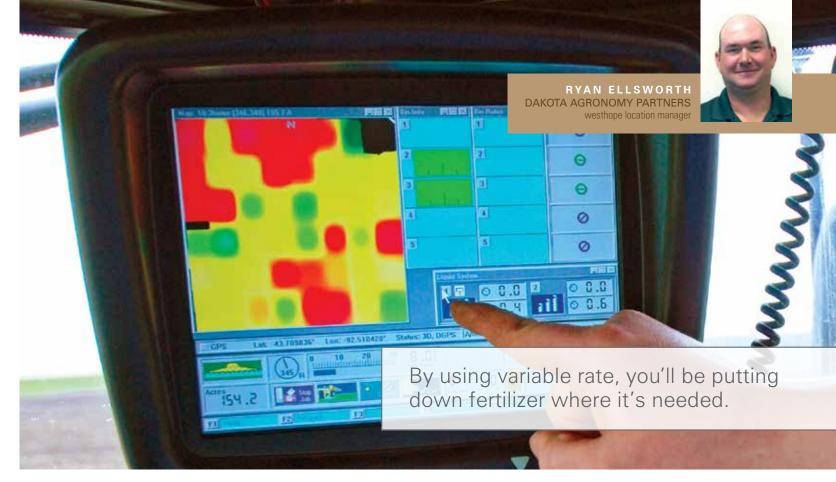


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VARIABLE RATE APPLICATION...

SAVING YOU MONEY AND MAXIMIZING EFFICIENCY

Hello from the Westhope area. I would like to talk to you about variable rate application and why is it important. Variable rate application is one way to maximize your fertilizer input. You may not save fertilizer on every single field, but you will be putting it down where it is needed. By using variable rate, you are not only putting the fertilizer down where it's needed, but you also are putting down less where it is not needed, saving you money and maximizing efficiency. Another benefit that goes along with limiting fertilizer where it's not needed is you won't be applying any, or at least minimal, fertilizer to your salt areas. When you apply fertilizer in those salty areas you are only increasing the salt levels. With the size of fields that we work with around here, you can almost guarantee that the soil will vary. I have personally run equipment with variable rate maps loaded and am surprised at the variances among the fields. Some things are obvious like hills, low ground and old tree rows, but then there are spots that change on the map and you can't see any difference until it's pointed out to you or you look closer at previous data collected.

So how does it work? It starts with a conversation with your Dakota Agronomy Partners agronomy sales rep about making variable rate maps. DAP's team and technology can make your maps, or we can work with your local agronomist if they are capable of building maps. We can use satellite imagery or other forms of data to create your maps also. Dakota Agronomy uses the Agellum app for gathering this data. After deciding to give variable rate application a try, we recommend having your fields soil tested, but this isn't required. Next, we need to know the yields you are trying to achieve so we can maximize efficiencies to achieve that goal. Variable rate is not used as a one-and-done approach to reach a yield goal, it can be used in many applications throughout the season. Variable rate can be used in your initial fertilizer application, your seeding application for population and variety inputs, top dressing, herbicide application and fungicide application too. This is just a small look into what our team and our technology can do for you. Talk to your Dakota Agronomy rep and we will happily get you started with your variable rate applications, with your equipment or ours.

SAVE THE DATE

Annual Meeting



December 10, 2019
Newburg Senior Center
Meeting 5:30pm
Dinner to follow





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BOTTINEAU

701-228-3731

CROSBY 701-965-2265

WILLISTON 701-774-0055







ENERBASE PARTS AND HARDWARE

Greetings from the parts and hardware department at Enerbase in Minot. I have had the chance to meet several patrons over my past five years with Enerbase, but I want to take this opportunity to formally introduce myself. My name is Misty Peterman and I work in the parts and hardware department. My husband Clint and I reside in Velva where we are the busy working parents of two children, ages 11 and 6. Amazingly, we manage to get the kids where they need to go, and usually it is in the opposite direction. It is amazing how two children can keep two adults so busy running in different directions at different times.

We had a busy winter getting our inventory restocked and ready for the 2019 season. I hope you were able to enjoy the post-seeding BBQ that was held in May to celebrate the "seeds in the ground" and everyone's hope for a prosperous 2019 growing season.

We are excited to introduce to you our new line of products from Seed Hawk. You can get everything from equipment to parts. If you are unfamiliar with this line, please come in and we will be happy to help you decide if this product is something that will suit your needs. Of course we still carry the equipment and parts for your favorite lines including Morris, Kuhn Knight, Degelman,

Farm King, Wheatheart/Westfield, Batco and Bourgault Tillage Tools. We also have the biggest Banjo fittings selection in Minot.

For your lawn and garden needs we also have a large selection of outdoor power equipment including STIHL and Toro. Please come in and let us know how we may help you. Our motto is, "If we don't have it, we can get it." In addition to providing parts, we also have an on-site mechanical staff for small engine work on STIHL and Toro. All of our staff is committed to getting you, our patron, back to work with as little downtime as possible.

At Enerbase it is our goal to serve the ever-changing needs of our patrons/owners with timely delivery of quality products and services at competitive prices. Getting to know our parts and sales team will greatly reduce your downtime and will provide you with the quickest, most efficient means of reducing your time out of the fields. We are proud to be able to partner with you to meet this goal.

In closing, let me say that it has been my pleasure to get to know many of you personally. If you have not met our team, please stop in and say hello. We are always happy to meet new patrons and friends.



ZERO IS A CORE VALUE OF OUR COOPERATIVE FAMILY AND EVERY ONE OF US COUNTS

Hello from the CHS SunPrairie safety

division! If you've been to any of our locations or spotted any of our fleet out on the road you may have noticed some new signage other than our logo. The Zero Incidents Goal initiative was introduced to CHS Country Operations at the start of this year. The safety of every individual that steps foot on our properties, whether grower or employee, is something that we have already made a priority in our workplace. This initiative was created to help us energize our safety culture, focus on overall process improvement and reduce workplace incidents. Why are we doing this? Because ZERO is a core value of our cooperative family and every one of

Every year the CHS SunPrairie safety committee sets a goal of completing Outreach Programs for area growers and their families. We do this by choosing a couple different types of safety-related programs to demonstrate. This past winter we conducted a Winter Survival/Car Maintenance Program at surrounding schools with a combined total of 185 high school students. These schools included Anamoose, Kenmare, Mohall and Velva. The students got a firsthand look at what's under the hood and learned how to change a tire. We also handed out small winter survival kits to be placed in their vehicles that included light sticks, hand/toe warmers and emergency water packets.

In the spring of this year we conducted Fire Extinguisher Demonstrations to fifth and sixth grade classes at eight schools in our area. We partnered with Dakota Fire Extinguisher to bring these demos to the schools. We did a short classroom presentation on all the different types of extinguishers and how they are used, then we headed outside where the kids got to physically



put out a fire with the extinguishers. There were 280 kids that participated in these events.

We are always looking for more ideas for outreach programs. Feel free to give our Minot office a call and talk to anyone on our safety committee if you have any questions about our safety programs or ideas for outreach events.

This initiative was created to help us energize our safety culture, focus on overall process improvement and reduce workplace incidents.

CHS SUNPRAIRIE ANNUAL MEETING

FRIDAY, DECEMBER 13, 2019

Registration 5:00pm

Dinner 6:00pm

Meeting 7:00pm

Grand Hotel, Minot









Since 2012 CHS SunPrairie has raised over **\$203,000** FOR LOCAL FOOD PANTRIES

CHS SunPrairie participated in the 2019 Harvest for Hunger drive held March 1st - 20th. There was a silent auction and dinner in Bowbells and also a rib cookoff in Loraine which raised funds.

This year CHS SunPrairie raised \$32,235 locally and donations were distributed to eight local food pantries in northcentral North Dakota in June. Thank you to everyone who attended the events and donated to make this possible!





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If you're going to raise something, start with expectations. At Mycogen Seeds, we do that by packing way more than seed in every bag. Starting with one of the largest genetics and traits portfolios in the world. Then we add a team of local experts and retailers who know your farm and your goals. All dedicated to helping you grow. Didn't expect that, did you?

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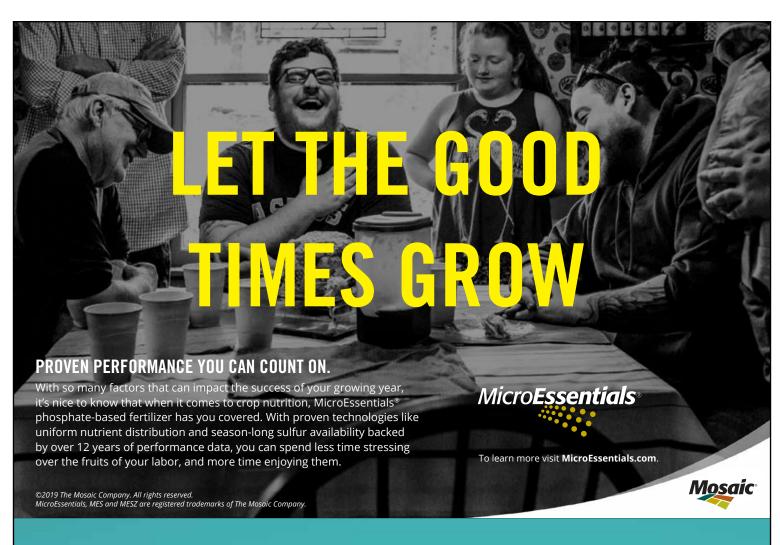
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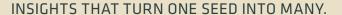


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AspireBoron.com



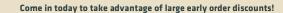




BRING IT ALL TOGETHER

When you grow sunflowers, the one seed you plant is the beginning of the many seeds you harvest. CROPLAN® by WinField United offers sunflower seed that can boost your yield potential and increase oil production. Thanks to the agronomic knowledge we put into each and every seed, sunflowers have a brighter future than ever. Through extensive testing and screening by WinField United experts, our CROPLAN® seed offers optimal genetics for any farm and any acre. CROPLAN® seed experts put more thinking into your seed so you can bring it all together in your fields. Learn more at croplan.com/sunflower





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Proven Efficacy, Performance and Value that have No Equal

Roundup® brand glyphosate-only agricultural herbicides offer powerful, consistent weed control and unsurpassed value. Don't be fooled by claims made on generic glyphosate labels.

Advantages and Benefits

- // Has shown reliable, consistent performance on tough-to-control weeds such as non-glyphosate resistant Russian Thistle and Kochia
- // Includes a proprietary surfactant system for improved weed control in tough conditions
- // Labeled for Western United States burn-down markets
- // One of the highest Acid Equivalency (A.E.) per gal. products on the market, allowing for lower use rates than most competitive products (with lower A.E.).

Key Grasses and Broadleef Weeds Controlled



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